



And South Africa's favourite car is ...

Annually published stats reveal the most popular individual models sold

DENIS DROPPA

SOUTH Africa's most popular new car last year was the Volkswagen Polo Vivo 1.4 Conceptline five-door.

According to figures released by Lightstone Auto, this baseline model of the Vivo range sold 10 750 units to almost double the sales of its nearest competitor, the Ford Fiesta 1.4 Ambiente five-door which sold 5 789. The next most popular passenger cars were the Toyota Etios hatch 1.5 Xs five-door (4 720 units) and Toyota Corolla Quest 1.6 (4 336).

The country's most popular commercial vehicle was the Toyota Quantum 2.5 D-4D Sesfikile 16-seater bus, with 6 402 sold.

The bakkie wars, as far as individual derivatives go, were won by the Ford Ranger 2.2 TDCI XL double cab on 6 105 units, ahead of the Chevrolet Utility 1.4 (4 971) and Nissan NP200 1.6 base (4 520).

The Toyota Hilux is still the most popular range, with the bakkie in all its derivatives selling 35 428 units last year to make it SA's most popular vehicle of any kind.

These recently-released annual figures are interesting because they include sales of individual derivatives, not just ranges as reported month by month. The latest stats also include popular brands like Mercedes-Benz, Hyundai and Kia that choose not to report their figures on a monthly basis like other motor companies.



VW's baseline hatch, the Polo Vivo Conceptline at R172 300, is SA's best seller.

The top sellers in 2016

CARS (individual model)

- 1 VW Polo Vivo 1.4 Conceptline five-door - 10 750
- 2 Ford Fiesta 1.4 Ambiente five-door - 5 789
- 3 Toyota Etios hatch 1.5 Xs five door - 4 720
- 4 Toyota Corolla Quest 1.6 - 4 336

CARS (range)

- 1 VW Polo Vivo hatch - 22 478
- 2 VW Polo - 20 388
- 3 Toyota Etios - 12 768
- 4 Ford Fiesta - 12 204
- 5 Ford Ecosport - 11 441
- 6 Toyota Fortuner - 11 060
- 7 Toyota Corolla Quest - 9 768

- 8 Mercedes C-Class - 8 106
- 9 Hyundai i20 - 7 652
- 10 Toyota Corolla - 6 826
- 11 BMW 3 Series - 6 680
- 12 Hyundai Grand i10 - 6 582
- 13 VW Polo Vivo sedan - 6 352
- 14 Hyundai Tucson - 6 199
- 15 Kia Picanto - 6 037
- 16 Renault Sandero - 5 857
- 17 Kia Rio - 5 573
- 18 Ford Figo - 5 482
- 19 Hyundai i10 - 5 267
- 20 Renault Clio - 5 093
- 21 Toyota Rav - 5 021

- 22 Toyota Avanza - 4 904
 - 23 Hyundai Accent - 4 707
 - 24 VW Golf - 4 496
 - 25 Chevrolet Spark - 4 386
 - 26 Ford Focus - 4 291
 - 27 Datsun Go - 4 169
 - 28 Mazda CX-5 - 3 976
 - 29 Nissan X-Trail - 3 474
 - 30 Renault Captur - 2 838
- COMMERCIALS (individual model)
- 1 Toyota Quantum 2.5 D-4D Sesfikile 16-seat - 6 402
 - 2 Ford Ranger 2.2 TDCI XL double cab - 6 105
 - 3 Toyota Quantum 2.7 Sesfikile 16-seat - 5 317
 - 4 Chevrolet Utility 1.4 base - 4 971

- 5 Nissan NP200 1.6 base - 4 520
- COMMERCIALS (range)
- 1 Toyota Hilux - 35 428
 - 2 Ford Ranger - 32 428
 - 3 Toyota Quantum - 15 005
 - 4 Nissan NP200 - 12 616
 - 5 Chevrolet Utility - 12 252
 - 6 Isuzu KB - 12 421
 - 7 Nissan NP300 Hardbody - 8 827
 - 8 Hyundai H100 bakkie - 3 732
 - 9 Toyota Land Cruiser pickup - 3 709
 - 10 VW Amarok - 3 593
 - 11 Nissan NV350 Taxi - 2 601
 - 12 VW Caddy - 2 134